

BITT POLYTECHNIC

(Approved by AICTE, New Delhi; Affiliated to Jharkhand University of Technology, Ranchi; Recognised by DHTE, Govt. of Jharkhand)



DEPARTMENT OF TRAINING, PLACEMENT, CONSULTING, INNOVATION & RESEARCH (DTPCIR)

BITT-G/NOTICE/2022-23/ 10799

Dated: 01/06/2023

NOTICE

(An Initiative towards Youth Empowerment)

All the students of diploma on EE, ECE, ME of sessions: 2020-23, 2019-22, 2018-21, 2017-20, 2016-19, 2015-18 are hereby informed that **"KIRLOSKAR BROTHERS LIMITED (KBL)"** is shortly going to do online/offline /recruitment/ Apprenticeship/ placement program.

KIRLOSKAR BROTHERS LIMITED (KBL)

We Kirloskar Brothers Limited are inviting your esteemed institute for campus recruitment to hire Diploma Engineer candidates for our company. We are looking for smart, young & dynamic male / female candidates to look after overall sales for Small Pump Business Products.

Kirloskar Brothers Limited (KBL) is a world-class pump manufacturing company with expertise in engineering and the manufacture of systems for fluid management. Established in 1888 and incorporated in 1920. KBL is the flagship company of the \$ 2.1 billion Kirloskar Group. The market leader in fluid management, KBL provides complete fluid management solutions for large infrastructure projects in the areas of water supply, power plants, irrigation, oil & gas and marine & defense. We engineer and manufacture industrial, agriculture & domestic pumps, valves and hydro turbines. KBL is the only pump manufacturing company in India and the ninth in the world to be accredited with the N and NPT certification by the American Society of Mechanical Engineers (ASME). For more details please visit our website: www.kirloskarpumps.com

At the heart of agriculture, industry and economy, we are there. Our aim is to empower people, enhance business, strengthen infrastructure and create new opportunities for growth through Total Fluidity Management.

As the flagship company of the US \$2.1 billion Kirloskar Group, we engineer, manufacture and develop a range of leading-edge solutions for Total Fluidity Management. Our capabilities span from large infrastructure projects such as water supply, power generation, irrigation, oil & gas and marine & defence to small pumps for domestic and agricultural use. This company is a subsidiary joint venture between Kirloskar Brothers Limited and Corrocoat Ltd. U.K. The company manufactures coatings at its state-of-the-art plant at Kirloskarvadi, Maharashtra. It undertakes turnkey projects for supply and application of coatings on a variety of equipment.

JOB DETAIL:

Job Profile: Production / Quality / Assembly

Job Role: Diploma Engineer Trainee (DET)

Educational Qualification: Diploma of EE, ECE, ME.

Diploma passing year: sessions: 2020-23, 2019-22, 2018-21, 2017-20, 2016-19, 2015-18.

Salary: CTC 2.52 LPA

Vacancy: 240

Location: All over India

Key Responsibilities:

1. Sales of KBL's Small Pump Business products in assigned area.
2. Conducting brand-building activities like plumber/ mechanic meet, retailer, meet, canopy activity and farmer meet to enhance KBL's brand image in her command area.
3. Develop a retailer network under dealers so that we can improve our reach and footprint in the market.
4. Develop and nurture all existing dealers of KBL to meet AOP targets.
5. Appoint new dealers for KBL so that we cover all the white spaces in the geographical area for KBL
6. Move in the market along with either the dealer or sales force to appoint quality retailers. Also, meet all the existing retailers on a routine basis, and explain to them about existing schemes.
7. Motivate the dealers w.r.t. various push schemes like PKDD, DTO, etc. and ensure that the dealer's primary sales go up with KBL.
8. Provide market feedback to RM w.r.t. competition and seek support from the sector if required to compete in the market. Desired Candidate Profile:
9. Candidate should be interested to work in Sales profile.
10. Good Communication & Presentation skills.
11. Candidate should have excellent communication skills & should be ready to travel.
12. Female candidates can be considered who are fulfilling the above criteria and are interested to work in sales.

Last date of online registration is 14/06/2023.

RECRUITMENT PROCESS:

Online/ offline / Apprentices/recruitment/ placement program

DOCUMENTS REQUIRED (In Joining):

1. PAN Card
2. AADHAR Card
3. 10th /12thMark sheet
4. Board Certificate
5. Diploma Semester wise Mark sheet and Certificate.

NOTE:

- a. The interested students should fill their details at available Link: <https://forms.gle/KnZBCfReFNyUWR3u8> on or before 14/06/2023 up to 11:59 PM, for attending the online placement program.
- b. The above notice has been shared from the authentic source like advertisements/print media/newspaper/ journals/recruiters/ public/ private sectors. The aim of the institute is to make an advanced level awareness of the vacancies in public as well as private sectors for recruitments/ placements of diploma students as per company's recruitment policies. The students have to complete the registration process on visiting the company website (career section) Or fill up the recruiter's formson their links as well as they have to fill the college registration form in complete manner as per companynorms/HR policies. The recruitment/ placement programs are based on online/ offline tests and interviews conducted by authorized officials. The placements/joining will be only offered to those students who will qualify all the process. The college is helping hand for students and taking best possible efforts for their brighter future. Remember, there is no any shortcuts / easy way to have direct placements. The college is not fully responsible to the students who will not able to get selected in thedesired company.

BITT HELP-DESK: All students are advised to make only WhatsApp messages on BITT helpline WhatsApp No.- 9931080111. Students may send their feedbacks/suggestions/complaints through WhatsApp only. No any call will be entertained on this no. in any cases.

With Best Wishes,

BITTP

For admission/Scholarship/Placement/Start-up/Entrepreneurship/Notices/Any details, Visit URL given as: <http://www.bittpolytechnic.com>



Coordinator, DTTCIR

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3 YRS. FULL-TIME POLYTECHNIC COURSE

- ▼ MECHANICAL ENGINEERING
- ▼ ELECTRICAL ENGINEERING
- ▼ COMPUTER SCIENCE ENGINEERING
- ▼ CIVIL ENGINEERING
- ▼ ELECTRONICS & COMM. ENGINEERING

- ▼ CLOUD COMPUTING & BIG DATA
- ▼ COMPUTER ENGINEERING & IoT
- ▼ CYBER SYSTEM & INFORMATION SECURITY
- ▼ AI & MACHINE LEARNING

Eligibility: 10th / Matric / JCECEB / Lateral Entry - 12th Sc. (with Maths/I.Sc pass / 10+2 vocation / ITI)

- ▼ BACHELORS'S IN COMPUTER APPLICATION
- ▼ BACHELORS'S OF BUSINESS ADMINISTRATION

BCA: Diploma/10+2/I.Sc/I.Com/I.A. with 45% Marks & Maths, for Lateral Entry: University DCA or equivalent
BBA: 10+2/I.Sc/I.Com/I.A. (Minimum 45%, 40% for SC/ST/OBC)



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ACADEMIC COLLABORATION / ASSOCIATED PARTNER



NEPRG

The NEPRG is based on cutting-edge research, placement & Growth in the World class companies across the world in multiple disciplines of Education.



BITT NATIONAL YOUTH PLACEMENT CELL (BNYPC)

(An Initiative towards Youth Empowerment)
is conducting EMPLOYMENT POOL CAMPUS DRIVE of



CAMPAIGN
SMILING BITT
मुस्कान विश्वास का

बेटियाँ अब बोझ नहीं, हर बेटियों का अधिकार, शिक्षा से करें अपने सपनों को साकार, RKSJVSA के तहत विद्या लक्ष्मी छात्रवृत्ति योजना अपने करियर को सफलता के शिखर पर पहुंचाएँ।
हिन्दी, इंग्लिश, कंप्यूटर एवं डिजिटल शिक्षा सभी के लिए। बेटी बचाओ-बेटी पढ़ाओ, लड़का-लड़की एक समान। वृक्ष लगाओ-जीवन बचाओ, नशा मुक्त-स्वस्थ भारत, रेन वाटर हार्वेस्टिंग, सौर ऊर्जा, स्टार्ट अप, पीएम ई-विद्या, डिजिटल इंडिया, आत्मनिर्भर डिजिटल बीआईटीटी, इंटरनेट, लड़कियों के लिए विद्या लक्ष्मी स्कॉलरशिप, अंतरराष्ट्रीय कार्यशाला, झारखंड स्टिकल डेवलपमेंट मिशन, कौशल एवं कुशल रोजगार, कल्याणकारी छात्रवृत्ति योजनायें।

BITT POLYTECHNIC: BITT-DEVI DARSHAN ROAD, GETLATU, RANCHI-835217, JHARKHAND (INDIA), PH.: 0651 2273067 / ADMISSION HELP LINE 9905011011 | 9470193650

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